# Fiscal Year 2016 Review of Operations

Employees' Pension Insurance Benefit Association Reserve Fund



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## Fiscal Year 2016 Investment Results (Overview)

Investment return +4.16% \*Modified total return (market value basis) +2.24% \*Realized return (book value basis)

Investment income (FY2016)

+JPY215.0 billion \*Investment income (market value basis)

+JPY106.6 billion \*Realized income (book value basis)

Value of investment assets: JPY5,432.4 billion (End of FY2016)

(Note 1) The return and income represent figures after the deduction of fees, etc. settled within the relevant period.

(Note 2) Realized income represents the sum of trading profits/losses and interest and dividend income, etc.

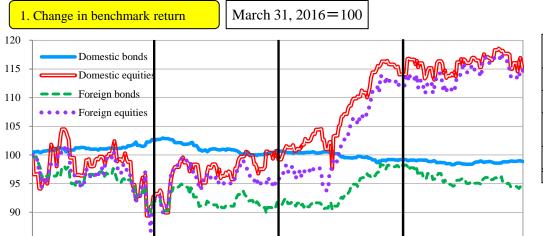
<sup>\*</sup>As pension funds are intended for long-term investment, the investment status must be judged from the long-term perspective.

As investment income is based on the market value as of the end of each term, it should be kept in mind that it includes valuation gains/losses, which means it may change depending on market movements.

Employees' Pension Insurance Benefit Association Reserve Fund (National Federation of Mutual Aid Associations for Municipal Personnel)

Section 1 Administration and Investment of Funds in FY2016

# Fiscal Year 2016 Market Environment ①



September 30, 2016

December 31, 2016

		Returns				
Asset class	set class Benchmark		Q2	Q3	Q4	Full fiscal year
Domestic bonds	NOMURA-BPI Overall	2.47%	-1.75%	-1.47%	-0.35%	-1.15%
Domestic equities	TOPIX (with dividends)	-7.39%	7.13%	14.95%	0.57%	14.69%
Foreign bonds	Citi World Government Bond Index (excluding Japan; without hedging, yen- based)	-8.14%	-0.62%	7.55%	-3.66%	-5.41%
Foreign equities	MSCI ACWI ex. JAPAN (yen-based, with dividends)	-7.63%	3.79%	16.82%	2.46%	14.77%
	Total	-4.09%	2.01%	8.40%	0.08%	6.14%

<sup>\*</sup> The total figures are the benchmark returns when all of the asset mixes are center values of benchmark portfolios.

2. Major developments in market (April 2016 - March 2017)

June 30, 2016

[Domestic bond market]

March 31, 2016

The yield on the 10-year government bond stayed negative because of the effects of the Quantitative and Qualitative Monetary Easing with a Negative Interest Rate which was adopted by the Bank of Japan (BOJ) in January 2016. It further declined due to the growing risk aversion among investors on concerns over the Brexit decision in June and growing expectations for additional monetary easing by the BOJ (the bond price increased). However, following the BOJ's additional monetary easing decided in late July which fell below market expectations, it turned upward (the bond price declined), and further rose from the negative range to the positive range (the bond price declined) associated with the rise in the long-term interest rate of the U.S. after the U.S. presidential election in November.

March 31, 2017

[Domestic equity market]

Domestic equity prices declined sharply due to such factors as the appreciation of the yen following the Brexit decision in June; however, it then turned upward due to expectations over economic policy. Although domestic equity prices steeply rose due to the sharp rise in the equity prices in the U.S. because of expectations over policies of the new administration after the U.S. presidential election in November and depreciation of the yen, the higher quotation was curbed due to the appreciation of the yen from the beginning of the year.

[Foreign bond market]

The yield on the 10-year government bond declined (the bond price increased) due to the growing risk aversion among investors on the concerns over the Brexit decision in June; however, it then rose (the bond price declined) following the declined risk aversion due to strong economic indicators and a rise in equity prices in the U.S. Following the U.S. presidential election in November, it rose due to the expectations on the new administration and the increase in the policy interest rate (the bond price declined), but it continued going up and down due to such factors as anxiety over the French presidential election from the beginning of the year.

[Foreign equity market]

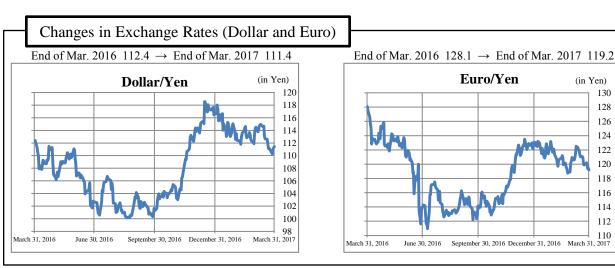
Equity prices steeply declined following the Brexit decision in June. Thereafter, it mostly stayed upward because of a prospect of limited effect of Brexit and strong economic indicators in the U.S. The equity prices saw rises in all parts of the world due to the sharp rise in the U.S. equity prices from the expectations on policies of the new administration after the U.S. presidential election in November, and stayed strong thereafter.

[Foreign exchange market]

The yen appreciated steeply following the Brexit decision in June. Thereafter, amid the upward trend in equity prices in all parts of the world, risk aversion declined and the yen turned to depreciation. After the U.S. presidential election in November, the yen depreciated due to the expectations on policies of the new administration and an increase in the policy interest rate; however, from the beginning of the year, the yen appreciated due to the growing risk aversion from the Brexit notice of the U.K. and anxiety over the prospects of the U.S. government administration.

# Fiscal Year 2016 Market Environment ②



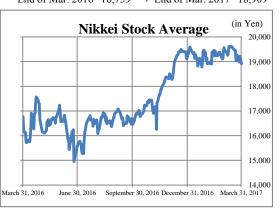


# Fiscal Year 2016 Market Environment ③

#### Changes in Market Indices of Domestic Equities

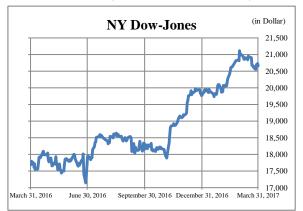


End of Mar. 2016  $16,759 \rightarrow \text{End of Mar. 2017} 18,909$ 



## Changes in Market Indices of Foreign Equities

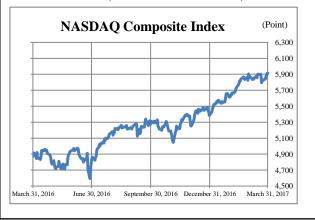
End of Mar. 2016 17,685  $\rightarrow$  End of Mar. 2017 20,663



End of Mar. 2016 9,966  $\rightarrow$  End of Mar. 2017 12,313



End of Mar. 2016 4,870  $\rightarrow$  End of Mar. 2017 5,912



End of Mar. 2016 6,175  $\rightarrow$  End of Mar. 2017 7,323

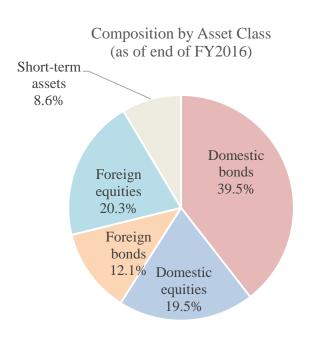


## Fiscal Year 2016 Asset Mix

The composition by asset is as follows:

(Unit: %)

	FY2015		FY2	016	
	End of FY	End of Q1	End of Q2	End of Q3	End of FY
Domestic bonds	47.7	50.9	46.6	42.4	39.5
Domestic equities	15.8	16.6	17.5	19.7	19.5
Foreign bonds	10.9	11.2	10.8	12.4	12.1
Foreign equities	16.2	16.8	17.2	19.9	20.3
Short-term assets	9.5	4.5	7.9	5.6	8.6
Total	100.0	100.0	100.0	100.0	100.0



(Note 1) Concerning the benchmark portfolio, the share in the mix is 35% for domestic bonds (±15%), 25% for domestic equities (±14%). 15% for foreign bonds (±6%) and 25% for foreign equities (±12%) (the figures in the parentheses represent deviation tolerances). (Note 2) Due to rounding, the total sum of individual figures may not necessarily add up to 100%.

(Note 3) Starting in fiscal year 2016, short-term assets held by each fund were classified into relevant asset classes in principle.

## Fiscal Year 2016 Investment Return

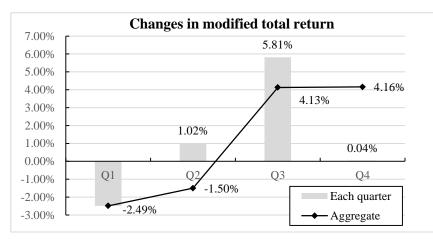
The modified total return for FY2016 was +4.16% for the overall assets.

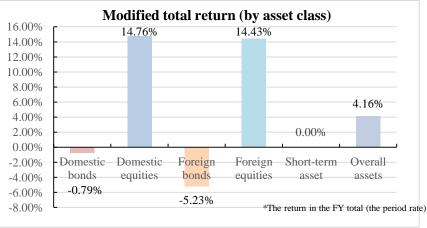
(Unit: %)

					(Omt. 70)	
		FY2016				
	Q1	Q2	Q3	Q4	FY total	
Modified total return	-2.49	1.02	5.81	0.04	4.16	
Domestic bonds	2.04	-1.44	-1.22	-0.36	-0.79	
Domestic equities	-7.21	7.21	14.54	0.72	14.76	
Foreign bonds	-8.16	-0.59	7.68	-3.53	-5.23	
Foreign equities	-7.87	3.71	16.69	2.46	14.43	
Short-term assets	0.00	0.00	0.00	0.00	0.00	

(Unit: %)

	FY2016				
	Q1	Q2	Q3	Q4	FY total
Realized return	0.60	0.37	0.69	0.58	2.24





(Note 1) The return in each quarter is the period rate.

(Note 2) The modified total return and realized return represent figures after the deduction of fees, etc. settled within the relevant period.

#### Fiscal Year 2016 Excess return

[Overall assets] The modified total return was +	-4.16%, while the excess return was -1.98%.
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For the asset allocation of reserves, share of investment of domestic bonds whose benchmark return was relatively low exceeded the benchmark portfolio, whereas the share of investment of domestic and foreign equities whose benchmark returns were relatively high was lower than the benchmark portfolio. As a result, the excess return turned out to be negative.

[Domestic bonds] The modified total return of domestic bonds was -0.79%, which exceeds the benchmark return (-1.15%) by 0.36%.

The portfolio was overweight in local government bonds and corporate bonds whose returns were relatively higher than the benchmark. Owning to such investment, the excess return turned out to be positive.

[Domestic equities] The modified total return of domestic equities was +14.76%, which exceeds the benchmark return (+14.69%) by 0.07%.

Owning to good selection of the issues of active fund and the entire active fund exceeding the benchmark, the excess return turned out to be positive.

[Foreign bonds] The modified total return of foreign bonds was -5.23%, which exceeds the benchmark return (-5.41%) by 0.19%.

Owning to good selection of the issues of active fund and the entire active fund exceeding the benchmark, the excess return turned out to be positive.

[Foreign equities] The modified total return of foreign equities was +14.43%, which was below the benchmark return (+14.77%) by 0.34%.

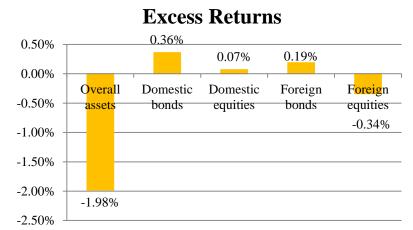
In addition to the negative impact of dividend taxation factors on passive funds and active funds falling below the benchmark due to the poor selection of the issues, the excess return turned out to be negative.

(Unit: %)

FY2016	Anril	2016	through	March	2017)	
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	Overall assets	Domestic bonds	Domestic equities	Foreign bonds	Foreign equities		
Modified total return	4.16	-0.79	14.76	-5.23	14.43		
Benchmark return	* 6.14	-1.15	14.69	-5.41	14.77		
Excess return	-1.98	0.36	0.07	0.19	-0.34		

<sup>\*</sup> The benchmark return for overall assets (hereinafter the "composite benchmark return") is calculated by weight-averaging the benchmark returns for individual asset classes based on the shares in the asset mix of the benchmark portfolio.



## Fiscal Year 2016 Contribution Analysis of Excess Return

O Contribution analysis of deviation from composite benchmark return

The National Federation of Mutual Aid Associations for Municipal Personnel (hereinafter the "Federation") uses the following two factors so as to understand the factors giving rise to the difference between the return of funds and the composite benchmark return.

- (a) Asset allocation factor: A factor that is attributable to the difference in terms of the asset mix between the benchmark portfolio, which is the standard for the calculation of the composite benchmark return, and the actual portfolio.
- (b) Individual asset factor: A factor that is attributable to the difference between the actual and benchmark returns concerning each asset class.

	Asset allocation factor	Individual asset factor	1)+2
Domestic bonds	-0.78%	0.15%	-0.63%
Domestic equities	-0.65%	0.02%	-0.63%
Foreign bonds	0.36%	0.03%	0.39%
Foreign equities	-0.61%	-0.07%	-0.68%
Short-term assets	-0.42%	0.00%	-0.42%
Total	-2.10%	0.12%	-1.98%

	Benchmark return by asset	Composite benchmark return
Domestic bonds	-1.15%	
Domestic equities	14.69%	
Foreign bonds	-5.41%	6.14%
Foreign equities	14.77%	
Short-term assets	-0.04%	

The return for overall investment assets was +4.16%, while the composite benchmark return was +6.14% and the excess return was -1.98%.

For the asset allocation factors, domestic bonds whose benchmark return was lower than the composite benchmark return were overweight against the benchmark portfolio on average, and domestic and foreign equities whose benchmark returns were higher than the composite benchmark return were underweight against the benchmark portfolio on average. These factors contributed to the negative excess return.

The individual asset factor contributed positively due to the excess return of domestic bonds exceeding the benchmark return.

## Fiscal Year 2016 Investment Income

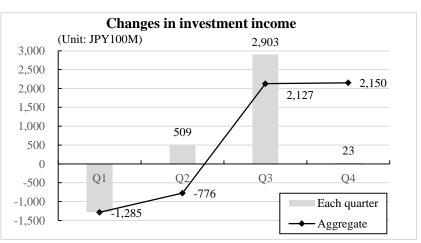
The investment income for FY2016 was +JPY215 billion (for overall assets).

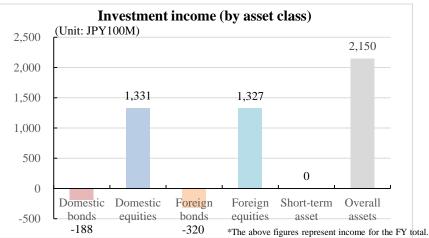
(Unit: JPY100M)

				`	101 1100111)
			FY2016		
	Q1	Q2	Q3	Q4	FY total
Investment income	-1,285	509	2,903	23	2,150
Domestic bonds	523	-353	-280	-79	-188
Domestic equities	-628	587	1,297	74	1,331
Foreign bonds	-481	-32	426	-233	-320
Foreign equities	-699	307	1,460	260	1,327
Short-term assets	0	0	0	0	0

(Unit: JPY100M)

	FY2016					
	Q1	Q2	Q3	Q4	FY total	
Realized income	287	174	325	279	1,066	





(Note 1) The investment income and realized income represent figures after the deduction of fees, etc. settled within the relevant period.

(Note 2) The investment income represents the realized income adjusted for the effects of changes in valuation gains/losses based on market value.

(Note 3) Realized income represents the sum of trading profits/losses and interest and dividend income, etc.

(Note 4) Due to rounding, the total sum of individual figures may not necessarily add up to Total.

## Fiscal Year 2016 Value of Assets

The book value, market value and valuation gains/losses by asset is as follows.

(Unit: JPY100M)

		FY2016										
		End of Q1			End of Q2		End of Q3			End of FY		
	Book value	Market value	Valuations profits/losses									
Domestic bonds	22,730	24,690	1,960	22,023	23,497	1,474	20,776	21,891	1,115	20,486	21,454	968
Domestic equities	7,842	8,053	211	8,073	8,820	747	8,308	10,186	1,878	8,745	10,601	1,856
Foreign bonds	5,713	5,409	-305	5,743	5,456	-286	6,256	6,382	127	6,737	6,590	-148
Foreign equities	7,411	8,155	745	7,641	8,652	1,010	7,849	10,251	2,402	8,441	11,031	2,590
Short-term assets	2,163	2,163	0	3,974	3,974	0	2,890	2,890	0	4,649	4,649	0
Total	45,859	48,469	2,610	47,453	50,398	2,945	46,079	51,602	5,523	49,058	54,324	5,266

(Note 1) Due to rounding, the total sum of individual figures may not necessarily add up to Total.

(Note 2) Starting in fiscal year 2016, short-term assets held by each fund were classified into relevant asset classes in principle.

The amount of funds allocated and withdrawn by asset class (for FY2016)

(Unit: JPY100M)

	Domestic bonds	Domestic equities	Foreign bonds	Foreign equities
Amount of funds allocated and withdrawn	-5,262	590	1,020	850

- (Note 1) The above figures represent the total amount of fund flows related to the allocation and withdrawal of funds (rebalancing) conducted for the purpose of changing the asset mix and pension benefit payment (cashing-out).
- (Note 2) As a result of the final classification of funds related to the integration of employee pension plans, funds totaling about JPY72.4 billion were transferred from the Transitional Long-term Benefit Association Reserve Fund in December 2016.

## Fiscal Year 2016 Status of Risk Management (Overall Assets)

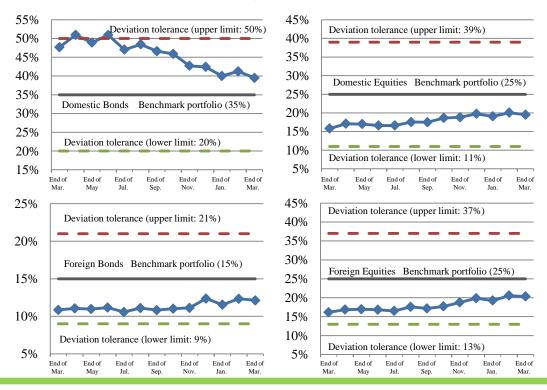
## O Asset mix and estimated tracking error

For fiscal year 2016, the necessary adjustment of asset mix was made while considering time dispersion so as to stay close to the benchmark portfolio. As a result of such adjustment, the share of domestic bonds in the asset mix declined, staying within the deviation tolerance except for the end of April and the end of June. The share of other assets increased, staying within the deviation tolerance throughout the fiscal year.

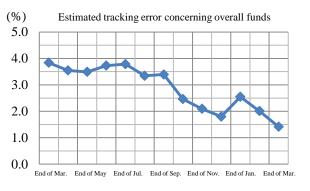
In addition, the estimated tracking error (\*) for the entire fund declined because the shares of each asset in the asset mix came close to the benchmark portfolio.

(\*) Measured the estimated tracking error against the benchmark portfolio.

#### [Changes in the asset mix]



#### [Changes in the estimated tracking error]



## Fiscal Year 2016 Fees

The amount of fees totaled about JPY2.5 billion in fiscal year 2016.

The fee rate relative to the value of investment assets came to 0.05%.

(Unit: JPY100M, %)

	FY2016					
	Fees	Fee rate				
Domestic bonds	6	0.02				
Domestic equities	7	0.07				
Foreign bonds	3	0.05				
Foreign equities	9	0.10				
Overall assets	25	0.05				

(Note 1) Fees include management fees and custodian fees related to investment.

(Note 2) The amount of fee is rounded off to the nearest hundred million yen.

(Note 3) Fee rate = fee amount/month-end market value average balance

	nd el)
Section 2 Systems and Activities Concerning Administration and Investment of Funds	

## **Basic Approach to Investment**

- O As a basic policy, the Federation shall make investments for the purpose of contributing to the stable management of the Employees Pension Insurance scheme operations in the future, from a long-term perspective and in a stable and efficient manner for the benefit of the insured of the Employee Pension Insurance.
- O In the management of funds, investments shall be made in a way that ensures appropriate diversification across multiple assets with different risk/return profiles and other characteristics.
- O In addition, in order to ensure investment returns which is set as the investment targets of managed funds provided in Article 79-6, Paragraph (1) of the Employees' Pension Insurance Act, a benchmark portfolio shall be set and appropriately managed, and efforts shall be made to earn the benchmark return for each asset class, as well as generating benchmark returns for each asset class over the long term.

#### Basic Policy for Management and Investment of Employees' Pension Insurance Benefit Association Reserve Fund (Extract)

#### 1. Basic Policy

Especially keeping in mind that the Employees' Pension Insurance Benefit Association Reserve Fund is part of insurance premiums collected from insured persons of the EPI and valuable resources for funding future pension benefits, the funds shall be managed with the objective of contributing to the stable operation of EPI schemes in the future by investing it safely and efficiently "solely for" ("for" in the case of investing in line with the objectives of the Act under Article 79-3, Paragraph (3), of the EPI Act) the interests of insured persons of the EPI from the long-term perspective.

Accordingly, the Employees' Pension Insurance Benefit Association Reserve Fund shall be managed and invested with an asset mix established from the long-term perspective (the "benchmark portfolio") based on appropriately diversifying investments in multiple assets that differ in risk/return and other characteristics ("diversified investment").

## 2. Investment target

Investment of the Employees' Pension Insurance Benefit Association Reserve Fund shall be managed appropriately by establishing a Benchmark Portfolio, so as to secure investment returns targeted for managed funds provided in Article 79-6, Paragraph (1) of the EPI Act (the "managed funds").

In doing so, attention shall be paid not to distort price formation in the market and private sector investment activities.

In addition, efforts shall be made to secure benchmark returns for each asset class in each fiscal year by appropriately selecting, managing and assessing entrusted investment management institutions, as well as securing benchmark returns for each asset class over the long term.

# **Benchmark Portfolio and its Verification**

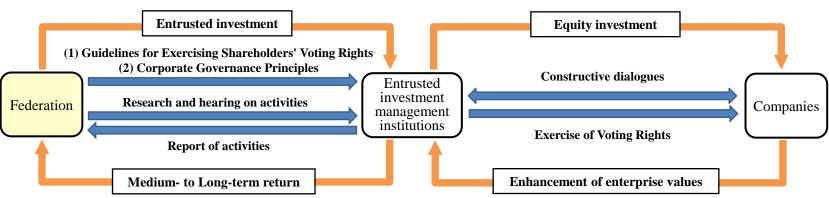
## O Benchmark portfolio (asset mix)

	Domestic bonds	Domestic equities	Foreign bonds	Foreign equities
Asset mix	35%	25%	15%	25%
Deviation tolerance	±15%	±14%	±6%	±12%

#### (1) Stewardship activities

◆ The Federation has the responsibilities of an institutional investor to increase medium to long-term investment returns for its members and beneficiaries by encouraging improvements in enterprise value and sustainable growth of investee companies. Efforts for the fulfillment of these responsibilities, including constructive dialogues with the investee companies (engagement) and exercise of voting rights, are collectively called "stewardship activities."

## <Stewardship Activities>



♦ The Federation has established the "Corporate Governance Principles of National Federation of Mutual Aid Associations for Municipal Personnel" and "Guidelines for Exercising Shareholders' Voting Rights" setting forth basic approaches to stewardship activities. In addition, the Federation agreed with the purpose of Japan's Stewardship Code, and it announced its acceptance of the Code in May 2014. As the Federation currently makes equity investments through entrusted investment management institutions, it checks whether these institutions are implementing engagements and exercising voting rights in an appropriate way according to the policies of the Federation through investigations and hearings.

	Past efforts	
■ May 2010	Established the "Guidelines for of voting rights as a beneficial shar	Exercising Shareholders' Voting Rights" (Document (1), announcing the Federation's approaches to equity investment and exercise eholder.
■ May 2014	Announced its acceptance of the Ja Established the "Corporate Govern values.	pan's Stewardship Code. ance Principles" (Document (2)), announcing the Federation's approach for corporate governance necessary for the long-term enhancement of stock
October 2015	Established the Basic Policy for Ma	anagement and Investment of Funds associated with the integration of the employee pension plan, and newly established Documents (1) and (2).

- (2) Engagement
- (i) Engagement initiatives
- ◆ As the Federation currently makes equity investments through entrusted investment management institutions, the Federation requires these institutions to implement engagements in an effective way and conducts hearing on the status of implementation.
- (ii) Example of efforts by entrusted investment management institutions
  - ◆ At a hearing of entrusted investment management institutions of domestic equities held in fiscal year 2016, the Federation confirmed the improvement of the engagement efforts by many institutions, including the development of managing structures and an increase in investees for engagement.

< Example of engagement efforts by entrusted investment management institutions>

Improved points	Specific measures
Management structures	<ul> <li>Allocating the roles for engagement depending on the subject of engagement, by appointing a dedicated staff member in charge of investigation of non-financial information.</li> <li>Established an independent committee which takes charge of checking the compliance with fiduciary duties in general, including conflicts of interest.</li> </ul>
Selection of investees	<ul> <li>Selecting only investees with high potential of effective engagement (active management).</li> <li>Selecting issues from those held in all funds, according to the general standards including corporate governance and ROEs (passive investment).</li> </ul>
Implementing process	<ul> <li>Create a phased action plan for solving a problem, and manage the status of progress of the plan.</li> <li>Regularly report activities at a supervising committee, and utilize advice of outside members for future engagements.</li> </ul>
Subjects of engagement	<ul> <li>Repeated engagements led to deeper discussion toward solving problems.</li> <li>Subjects of engagement extended to non-financial issues, such as the assessment of governance and management.</li> </ul>

- (3) Exercise of Voting Rights
- (i) Exercise of Voting Rights
- ◆ In order to fully achieve returns on equity investments, it is necessary to ensure that investee companies secure profits for a long time and manage their businesses paying attention to the interests of shareholders to the maximum degree. Exercising of voting rights is an important means to enhance shareholder value, and the Federation encourages business management which would contribute to the long-term enhancement of shareholder value through appropriately exercising voting rights, in relation to all issues held in principle.
- ◆ More concretely, in principle, entrusted investment management institutions exercise voting rights according to the policy on the exercise of shareholders' voting rights established by the institutions in line with the intent of the Guidelines for Exercising Shareholders' Voting Rights of the Federation and reviewed by the Federation. In addition, the Federation seeks reports from the entrusted investment management institutions on the status of exercising voting rights and considers them as part of the assessment of the institutions.
- (ii) Exercise of Voting Rights in Fiscal Year 2015
- ◆ For the exercise of voting rights at general meetings of shareholders of companies which settled accounts in fiscal year 2015 (between April 2015 and March 2016), the Federation received reports from its entrusted investment management institutions on the results of exercising voting rights, reason for voting against the proposal, and organizational structure for exercise of voting rights. In addition, the Federation confirmed that voting rights were exercised in an appropriate way according to the Guidelines for Exercising Shareholders' Voting Rights of the Federation through hearings.
- ◆ Further, several entrusted investment management institutions have amended their guidelines on exercise of voting rights in light of Japan's Stewardship Code which requires exercise of voting rights that would promote the growth of investee companies. Such amendment includes tightening of the requirements of independence for appointing outside directors.

(iii) Results of the exercise of voting rights concerning domestic equities (companies with accounting settlement between April 2015 and March 2016)

Items on agenda	Total	Vote	for	Vote a	ıgainst	Abste	nsion	Vote-against rate in the previous
C			Rate		Rate		Rate	year
Total	29,110	23,504	80.7%	5,606	19.3%	0	0.0%	18.8%
(Shareholder proposal)	(855)	(23)	(2.7%)	(832)	(97.3%)	(0)	(0.0%)	(98.5%)
By subject								
Board of directors/directors	8,253	5,719	69.3%	2,534	30.7%	0	0.0%	28.4%
Board of auditors/auditors	5,913	4,880	82.5%	1,033	17.5%	0	0.0%	16.6%
Director remuneration, etc.	4,026	3,582	89.0%	444	11.0%	0	0.0%	18.4%
Appropriation of Surplus	5,396	5,146	95.4%	250	4.6%	0	0.0%	4.9%
Agenda concerning capital structure	820	570	69.5%	250	30.5%	0	0.0%	32.4%
Takeover Defense Measures	467	235	50.3%	232	49.7%	0	0.0%	44.0%
Capital increase or reduction	31	29	93.5%	2	6.5%	0	0.0%	
Third Party Allotment of Shares	15	11	73.3%	4	26.7%	0	0.0%	
Stock buyback	27	16	59.3%	11	40.7%	0	0.0%	
Business Restructure	131	131	100.0%	0	0.0%	0	0.0%	0.0%
Incentives Improvement for Executives and Employees	776	501	64.6%	275	35.4%	0	0.0%	30.6%
Others	3,795	2,975	78.4%	820	21.6%	0	0.0%	16.9%
Amendment to Articles of Incorporation	3,511	2,720	77.5%	791	22.5%	0	0.0%	17.0%

(Note 1) The figures include the results of the exercise of voting rights before October 2015, when the pension plans were integrated into the EPI.

## Main features relating to exercise of voting rights

- The proposal for which the vote-against rate was the highest was "takeover defense measures," followed by "stock buyback."
- The vote-against rate of "takeover defense measures" increased from the previous fiscal year (from 44.0% to 49.7%). The major reason for this is that several entrusted investment management institutions tightened the requirements for the adoption and implementation of takeover defense measures in their guidelines on exercise of voting rights considering trends in corporate governance.
- There was no significant change in the vote-against rate for the proposals relating to "board of directors/directors" and "board of auditors/auditors" from the previous fiscal year. As a major reason for this, although some companies have adopted an outside director system, these systems do not satisfy the strict independence requirements provided in the guidelines on exercise of voting rights of the entrusted investment management institutions.
- Against the backdrop of the adoption of the Corporate Governance Code, proposals on revision of director remuneration plans are on the rise, such as adoption of performance-linked stock compensation plans.

(iii) Results of the exercise of voting rights concerning foreign equities (companies with accounting settlement between April 2015 and March 2016)

Items on agenda Total		Vote for Rate	Vote against Rate	Abstension Rate	Vote-against rate in the previous year
Total	14,368	12,458 86.7%	1,853 12.9%	57 0.4%	7.8%
(Shareholder proposal)	(1458)	(574) (39.4%)	(835) (57.3%)	(49) (3.36%)	(47.4%)

By subject			·		·			
Board of directors/directors	4,338	3,834	88.4%	493	11.4%	11	0.3%	5.0%
Board of auditors/auditors	865	848	98.0%	15	1.7%	2	0.2%	0.5%
Director remuneration, etc.	2,444	2,214	90.6%	229	9.4%	1	0.0%	10.2%
Appropriation of Surplus	284	284	100.0%	0	0.0%	0	0.0%	0.0%
Agenda concerning capital structure	1,176	1,056	89.8%	120	10.2%	0	0.0%	12.0%
Takeover Defense Measures	217	203	93.5%	14	6.5%	0	0.0%	7.4%
Capital increase or reduction	419	360	85.9%	59	14.1%	0	0.0%	
Third Party Allotment of Shares	154	153	99.4%	1	0.6%	0	0.0%	
Stock buyback	269	259	96.3%	10	3.7%	0	0.0%	
Business Restructure	563	489	86.9%	74	13.1%	0	0.0%	7.5%
Incentives Improvement for Executives and Employees	748	625	83.6%	122	16.3%	1	0.1%	16.5%
Others	3,950	3,108	78.7%	800	20.3%	42	1.1%	15.8%
Amendment to Articles of Incorporation	435	363	83.4%	72	16.6%	0	0.0%	14.3%

(Note) The figures include the results of the exercise of voting rights before October 2015, when the pension plans were integrated into the EPI.

For investee companies in some countries, voting rights are not exercised considering costs for exercise and share blocking.\*

(\*) A scheme whereby shareholders exercising voting rights are restricted from selling shares for a certain period until the end of a general shareholders meeting.

#### Main features relating to exercise of voting rights

- The proposal for which the vote-against rate was the highest was "amendment to articles of incorporation," followed by "incentives improvement for executives and employees."
- Shareholders have growing interest in rights of shareholders. In particular, in the U.S. market, more shareholders support "Say on Pay" (grant of a shareholder's right to vote on the remuneration of executives) and more companies adopt proxy access (grant of a shareholder's right to propose appointment of directors subject to fulfilling certain requirements).
- Shareholder's proposals on ESG is increasing, which are approved by the majority votes in some cases.

# Diversification of eligible investment instruments (investment in alternative assets)

- O To pursue diversified investment of investment instruments, the Federation discussed alternative investment, etc.
- O For new investment instruments, the Federation discussed fund investment based on generally accepted expert knowledge, under the appropriate monitoring by the Fund Management Committee. Namely, the Federation established the investment policies in advance based on the discussion at its Fund Management Committee, on the conditions that (i) diversified investment would be effective, (ii) there is sufficient evidence to support the expectation that excess returns can be obtained, and (iii) investment and risk management structures necessary for the investment are in place, and reported to the Fund Management Committee the status of implementation and matters requested by the Committee in a timely manner.
- O In this connection, because non-traditional assets are different from traditional assets in many points, such as marketability, profitability, individuality, transaction cost and information disclosure, the improvement of investing entities would not be sufficient to address this problem. Therefore, the Federation conducted a study with due consideration of the development of the market environment, including steady improvement of the earning capacity of each asset and development of the secondary market.

# Investment policy pertaining to diversification of eligible investment instruments (investment in alternative assets) (Excerpt)

- 1. Definition of diversification of eligible investment instruments
- (i) Definition of diversification of eligible investment instruments

"Diversification of eligible investment instruments" means making investments in assets whose characteristics, such as the risk/return profiles, are different from those of traditional assets such as equities and bonds ("alternative assets").

- (ii) Scope of alternative assets
  - Alternative assets are assets such as real estate, infrastructure and private equities, and negotiable securities, trust beneficiary rights and other assets backed by those assets.
- 2. Purpose of diversification of eligible investment instruments

Diversification is used to promote diversified investment of the Employees' Pension Insurance Benefit Association Reserve Fund for the purpose of investing the funds safely and efficiently from a long-term perspective.

# Diversification of eligible investment instruments (investment in alternative assets) ②

# **Investment policy pertaining to diversification of eligible investment instruments (investment in alternative assets) (Extract)**

- 3. Classification of alternative assets in the benchmark portfolio
- (1) Classification of alternative assets in the benchmark portfolio

Alternative assets are classified into domestic bonds, domestic equities, foreign bonds or foreign equities according to their risk/return profiles and other characteristics.

(2) Share of alternative assets in the asset mix of the portfolio

The share of alternative assets in the asset mix is limited to a maximum of 5% of the overall assets of the Employees' Pension Insurance Benefit Association Reserve Fund.

4. Matters to note when diversifying eligible investment instruments

The National Federation of Mutual Aid Associations for Municipal Personnel (hereinafter referred to as the "Federation") takes note of the following matters when diversifying eligible investment instruments.

- (i) In principle, investment shall be diversified between traditional assets, such as equities and bonds, and alternative assets and across different types of alternative assets.
- (ii) Diversification shall made after the effects of diversified investment have been recognized and sufficient evidence to support the expectation that an excess returns can be obtained has been obtained.
- (iii)Because alternative assets are different from traditional assets in many points, such as marketability, profitability, individuality, transaction cost, and information disclosure status, the Federation shall conduct a study with due consideration of the development of the market environment, including the steady improvement of the earning capacity of each asset and the development of the secondary market.
- (iv) The Federation shall make alternative investment after developing the investment and risk management systems necessary for the investment (including hiring personnel with advanced expert skills).
- (v) The Federation shall use the expert knowledge of the Fund Management Committee.

#### < Specific measures >

O Discussion at the Fund Management Committee

The Fund Management Committee discussed diversifying eligible investment instruments (investment in alternative assets), and issued a recommendation dated September 30, 2016, determining the diversification of eligible investment instruments (investment in alternative assets) to be appropriate. Based on this, the Federation is to develop investment and risk management structures necessary for making investment in alternative assets, and will start inviting public applications for alternative asset investment products in fiscal year 2017.

## **Review of Manager Structure**

#### (1) Selection of Entrusted Investment Management Institutions

As part of the review of investment institutions (manager structure), the Federation invited public applications of entrusted investment management institutions for passive investments in domestic bonds and active investments in foreign bonds, and started the investments from fiscal year 2016. In the process of selection, the Federation took the following measures as a result of overall assessment of past performances, investment philosophy, investment structure and investment process through documentary examinations and hearings.

#### (i) Domestic bonds (passive investment)

Under the basic policy for the administration and investment of funds established in relation to the integration of the Employee Pension Plans, investment in domestic bonds which was formerly based on a ladder-type portfolio was changed to be based on NOMURA-BPI Overall as a benchmark. So, the Federation invited public applications of entrusted investment management institutions for passive investment of domestic bonds, and selected two products.

#### (ii) Foreign bonds (active investment)

The Federation invited public applications for various investment products, and selected seven products.

#### (2) Selection of asset administration institutions

The Federation invited public applications of asset administration institutions for active investment of foreign bonds and active investment of foreign equities. The Federation selected the asset administration institutions based on overall assessment of business operation structures and asset administration systems.

## Administration and Evaluation of Entrusted Investment Management Institutions, etc.

#### (1) Administration and evaluation of entrusted investment management institutions

For the administration of entrusted investment management institutions, the Federation seeks monthly reports from them on investment performance and the status of risk, verifies compliance with investment guidelines, and receives a briefing on regular meetings on the overview of investment results and future investment policies.

For the assessment of entrusted investment management institutions, the Federation performs a qualitative assessment (investment structure, investment process, structures for risk management and compliance) and quantitative assessment (excess return and tracking error in the case of passive investments, and excess return and information ratio in the case of active investments).

#### (2) Administration and evaluation of asset administration institutions

For the administration of entrusted investment management institutions, the Federation seeks monthly reports from them on the status of administration of assets, verifies compliance with asset administration guidelines, and receives a briefing at regular meetings.

For the evaluation of asset administration institutions, the Federation performs qualitative assessment based on organizations for business operation, asset administration system, etc.

# Governance ①

#### (1) Organization

As of April 1, 2017, the Federation had two executives (managing director and auditor) and 119 full-time employees.

The organization consists of the General Affairs Department (General Affairs Division, Planning Division, Insurance Division and Welfare Division), the Finance Department (Accounting Division, Investment Planning Division, In-house Investment Division, Fund Management Division), the Pension Department (Pension Planning Division, Pension Information System Division, Pension Inspection Division, Pension Benefit Division and Retirement Pension Benefit Division), and the Audit Office.

#### (2) General Assembly

The General Assembly consists of 61 members, 47 of which are elected by mutual vote the Presidents of associations which are the members of the Federation (hereinafter the "Member Associations"). Among the members of the General Assembly, 14 are elected by mutual vote of the Executive Directors of the Member Associations.

Revision of the articles of incorporation, the formulation and revision of the rules of operation, annual business plans, budgets and account settlement, disposal of important assets and assumption of significant debt are subject to resolution of the General Assembly.

#### (3) Fund Management Committee

This is a committee consisting of members who possess academic knowledge or practical experience in areas such as the pension system, economics, finance and fund management, which studies expert matters pertaining to the establishment and revision of basic policies and the administration and investment of the Employees' Pension Insurance Benefit Association Reserve Fund, Annuity Retirement Benefit Association Reserve Fund and Transitional Long-term Benefit Association Reserve Fund (hereinafter the "Funds").

#### (4) Long-term Benefit Fund Committee

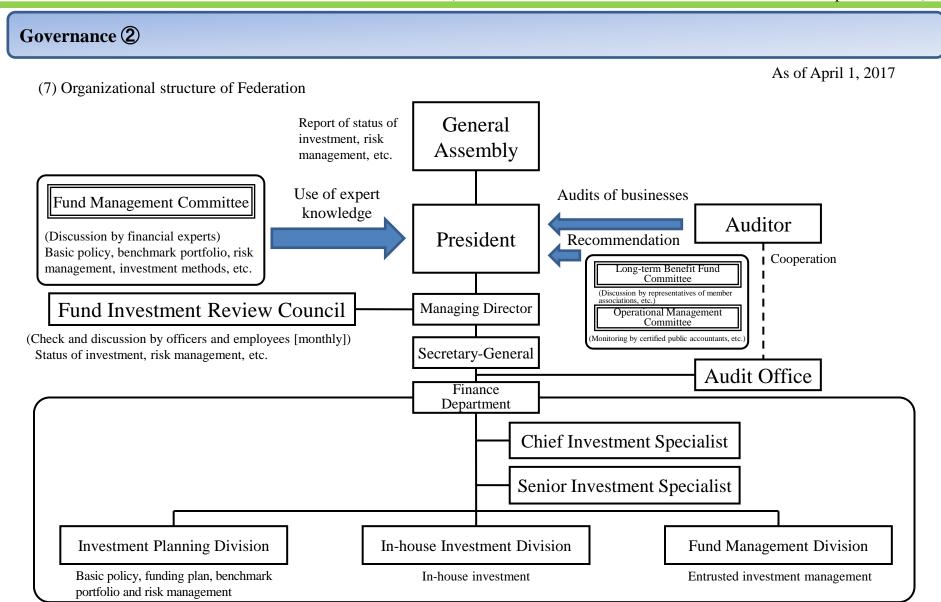
This is a committee also participated in by the representatives of Member Associations, which conducts research and study relating to basic policies for investment of Funds and other important matters.

#### (5) Operational Management Committee

This is a committee also participated in by the representatives of Member Associations, which conducts research and monitoring of business administration and fund management implemented by the Federation and the Member Associations, as well as assessment of business.

#### (6) Fund Investment Review Council

This is a council for ensuring the safe and effective investment of surplus from business operation of each of the accountings of the Federation, discussing decision-makings as to the investment of funds, analyzing the investment status and checking the status of risk management indicators. This council is constituted by the Managing Director, the Secretary-General, the General Manager of Finance Department, the Chief Investment Specialist, the Senior Investment Specialist, the Manager of Investment Planning Division, the Manager of In-house Investment Division, the Manager of Fund Management Division and other members as may be deemed necessary. In principle, the council regularly meets once a month, and from time to time depending on the necessity.



# **Governance 3 (Fund Management Committee)**

## O Fund Management Committee

The Federation has established the Fund Management Committee, which is comprised of members who possess academic knowledge or practical experience in areas such as the pension system, economics, finance and fund management. Members are appointed by the President.

As an advisory body for the President, the Fund Management Committee has a duty to conduct research on basic issues relating to fund management, discuss matters necessary for the achievement of the purpose to contribute to the safe and efficient fund management, and to report the findings to the President. The Committee is also to give advice to the President for any other important matters relating to the fund management.

For expert matters relating to the management and investment of funds, including the adoption and amendment of basic policies for the management and investment of funds including benchmark portfolio, deliberation at the Fund Management Committee is required.

#### List of Committee Members (As of April 2017)

Yoshitaka Kai	Professor, Institute of Business and	Accounting, Professional

Graduate School, Kwansei Gakuin University

Yasuyuki Kato Professor, Graduate School of Management, Kyoto University

Katsuyuki Tokushima NLI Research Institute Pension Research Center, Financial

Research Department, Chief Fixed Income Analyst

Masashi Toshino Professor, Faculty of Economics, Seikei University

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Chuo University

Kenji Wada Professor, Faculty of Business and Commerce, Keio University

<sup>•</sup>A person with a "O" mark is the Chairperson.

# **Governance (4) (Approach to Risk Management)**

- O Generally speaking, "risk" refers to a danger or possibility of negative impact. In the field of asset investment, risk can mean the magnitude of price fluctuation occurring under a certain condition or uncertainty towards the future.
  - Risks in the field of asset investment include interest rate fluctuation risk, price fluctuation risk, credit risk and liquidity risk. For asset investment, for various risks commensurate with investment, it is important to understand the magnitude and multifaceted impacts of risks from a long-term perspective.
- O The Federation appropriately implements risk management concerning investment in accordance with the implementation policy for risk management concerning investment of the fund in consideration of the following points: that investment of funds should be made safely and efficiently from a long-term perspective; that diversified investments should be maintained in principle; and that the relationship between liabilities and the funds of all local public service personnel mutual aid associations in the future should be taken into consideration.

# Implementation policy for risk management concerning investment of the fund (extract)

- 1. Basic approach concerning risk management
- The National Federation of Mutual Aid Associations for Municipal Personnel appropriately conducts risk management related to the investment of funds in light of the following matters:
- (1) Investment of funds should be made safely and efficiently from a long-term perspective.
- (2) A benchmark portfolio should be developed and investment of funds should be made based on the benchmark portfolio through appropriate diversification across multiple asset classes with different risk/return profiles and other characteristics (hereinafter referred to as "diversified investment") in principle.
- (3) Employees' Pension Insurance Benefit Association Reserve Fund should be invested in consideration of the relationship between all local public service personnel mutual aid associations' liabilities and the funds related to employees' pension insurance operations in the future.

# **Governance (5) (Risk Management Efforts)**

#### Management of the deviation of the asset mix

- O Investment based on the benchmark portfolio requires the management of various risk factors. Therefore, in order to secure profits in line with the benchmark portfolio from the long-term perspective, it is important, in particular, to manage the degree of deviation of the asset mix of the actual portfolio from that of the benchmark portfolio.
- O Specifically, as the asset mix constantly changes due to asset price fluctuations, the Federation keeps track of the status of the deviation of the asset mix of its actual portfolio from that of the benchmark portfolio and manages the actual portfolio so as to keep the degree of deviation within a certain range (deviation tolerance). In this way, the Federation checks whether or not there are problems such as a deviation from the benchmark portfolio in excess of the deviation tolerance.
- O In addition, flexible investment can be made within the deviation tolerance in line with an investment policy formulated through deliberation at the Fund Management Committee. In this regard, the Federation confirms that the existing deviation is in line with the investment policy.

#### Monitoring of market risk, etc.

- O The Federation identifies downside risks by using the value at risk approach, which measures the maximum foreseeable amount of losses expected under certain conditions, and the simulation of impact on funds in the case of fluctuation of share price and interest rate within a certain range (a stress test). As it also uses active investment in its investment of funds, the Federation seeks to earn an excess rate of return over the benchmark by diversifying investment strategies and investment issues within each asset class.
- O Therefore, the Federation monitors the status of market risk (price volatility risk, etc. in each asset market), credit risk (default risk), etc. with respect to each asset class, mainly from the viewpoint of difference from the benchmark for each asset class.

#### Management of entrusted investment management institutions, etc.

O The Federation manages liquidity risk (risk that purchasing and selling assets will become difficult due to a decline in trading volume) from the viewpoint of revising asset allocations (rebalancing) and smooth conversion of assets into cash. In addition, as the Federation entrusts the operation of some investment-related activities to external institutions under its asset investment system, it manages the status of management (status of risk management and asset administration) of the institutions to which it entrusts asset management or asset administration (entrusted investment management institutions and asset administration institutions), from the viewpoint of ensuring the smooth operation.

#### Verification of the benchmark portfolio

O It is necessary to periodically verify the benchmark portfolio, which is formulated in consideration of long-term economic forecasts, by checking its assumptions, for example. In the verification, the Federation also checks whether the existing benchmark portfolio is appropriate from the viewpoint of ensuring safe and efficient investment over the long term, and it gives consideration to the viewpoint of comparison between the target investment return and the return that would be achieved if all funds were invested in domestic bonds.

#### Reporting on the status of risk management and improvement measures implemented

O The status of risk management and improvement measures implemented are reported to the General Assembly and the Fund Management Committee.

## Other efforts

## O Measures taken in response to low interest rate

The Bank of Japan (BOJ) has introduced the Quantitative and Qualitative Monetary Easing with a Negative Interest Rate (announced on January 29, 2016), which has resulted in declines in yields of many domestic bonds.

In addition, as a part of the monetary easing policy, the BOJ has introduced a negative interest rate policy for a part of the balance in BOJ current accounts of financial institutions. Due to this policy, a principal bears the burden of a portion of the amount equivalent to the negative interest rate applied to its asset management institutions, according to the balance of short-term assets within funds.

In these situations, the Federation took the following measure in fiscal year 2016.

#### (1) Invitation of public applications of active fund of foreign bonds with exchange hedging

Amid the protracted excessively low interest rates, as the yields of bonds of various terms contained in NOMURA-BPI Overall which is a policy benchmark, are negative, the Federation invited public applications for active fund of foreign bonds with exchange hedging to expand its investment strategies, and selected entrusted investment management institutions.

For the selection, the Federation reviewed the investment policy and investment process of products, and selected entrusted investment management institutions based on a comprehensive evaluation from both quantitative and qualitative aspects including fees.

The fund is scheduled to be established in fiscal year 2017.

#### (2) Others

- For in-house investment fund for buy-and-hold investment strategy, the Federation withdraws surplus funds on a regular basis from funds comprising interest and redemption payment, so as to reduce holdings of short-term assets within the funds.
- The Federation discussed real property investment as alternative investment (an invitation for public applications is to be started in fiscal year 2017).
- For passive investment of domestic bonds, the Federation instructed the institutions to refrain from purchasing bonds with negative yields.

Employees' Pension Insurance Benefit Association Reserve Fund (National Federation of Mutual Aid Associations for Municipal Personnel)

# **Section 3 Reference Data**

## Changes in the investment return, etc. (since the integration of employee pension plans)

(1) Investment

return (Unit: %)

	FY 2015 (second half)	FY2016
Realized return	2.29	2.24

(Unit: %)

		FY 2015 (second half)	FY2016
Modified total return		0.89	4.16
	Domestic bonds	3.32	-0.79
	Domestic equities	-3.98	14.76
	Foreign bonds	-2.32	-5.23
	Foreign equities	-1.04	14.43
	Short-term assets	-0.03	0.00

#### (2) Value of investment income

(Unit: JPY100M)

	FY 2015 (second half)	FY2016
Realized income	1,111	1,066
(Income gain)	(349)	(820)

(Unit: JPY100M)

		FY 2015 (second half)	FY2016
1	investment income	473	2,150
	Domestic bonds	984	-188
	Domestic equities	-330	1,331
	Foreign bonds	-105	-320
	Foreign equities	-75	1,327
	Short-term assets	-1	0

- (Note 1) The investment return for fiscal year 2015 is the period rate for the second half of fiscal year 2015.
- (Note 2) The investment income for fiscal year 2015 is the aggregate amount of investment income for the second half of fiscal year 2015.
- (Note 3) Income gains comprise interest and dividend income.

# Changes in the value of investment assets and the asset mix (since the integration of employee pension plans)

(Unit: JPY100M, %)

		End of 1	FY2015	End of 1	End of FY2016	
		Total market value	Composition	Total market value	Composition	
	Total	25,810	47.67	21,454	39.49	
Domestic bonds	Passive	19,999	36.94	15,659	28.82	
	Active	5,811	10.73	5,795	10.67	
	Total	8,566	15.82	10,601	19.51	
Domestic equities	Passive	6,735	12.44	6,630	12.20	
	Active	1,831	3.38	3,971	7.31	
	Total	5,875	10.85	6,590	12.13	
Foreign bonds	Passive	5,694	10.52	4,968	9.15	
	Active	181	0.34	1,622	2.99	
	Total	8,744	16.15	11,031	20.31	
Foreign equities	Passive	7,020	12.97	9,028	16.62	
	Active	1,724	3.18	2,003	3.69	
Short-term	Short-term assets		9.50	4,649	8.56	
Total		54,140	100.00	54,324	100.00	

# Change in number of passive/active funds by assets (entrusted) (since the integration of employee pension plans)

		FY	2015 (second h	alf)	FY2016		
		Cancellation	New adoption	End of FY	Cancellation	New adoption	End of FY
Domestic bonds	Passive	0	0	2	2	2	2
Domestic bollus	Active	0	8	8	0	0	8
Domostia aquitias	Passive	0	0	2	0	0	2
Domestic equities	Active	1	11	19	0	0	19
Earaign bands	Passive	0	0	2	0	0	2
Foreign bonds	Active	0	0	1	0	7	8
Earsian aquities	Passive	0	0	2	0	0	2
Foreign equities	Active	1	5	8	0	0	8
Total		2	24	44	2	9	51
Asset administration institutions		0	0	4	0	0	4

(Note 1) Cancellation and new adoption in fiscal years 2015 and 2016 are due to the review of the manager structure. (Note 2) Newly adopted funds are classified by fiscal year to which the date of effective start of investment belongs.

# **Change in fees (since the integration of employee pension plans)**

(Unit: JPY100M, %)

	FY 2015 (second half) Fees Fee rate		FY 2016	
			Fees	Fee rate
Domestic bonds	2	0.01	6	0.02
Domestic equities	2	0.02	7	0.07
Foreign bonds	1	0.01	3	0.05
Foreign equities	3	0.04	9	0.10
Overall assets	8	0.01	25	0.05

(Note 1) Fees include management fees and custodian fees related to investment.

(Note 2) The amount of fee is rounded off to the nearest hundred million yen.

(Note 3) Fee rate = fee amount/month-end market value average balance

(Note 4) The amount of fee and fee rate for the second half of FY2015 is the half of the fee rate for the entire FY2015.

## Issues held (as of the end of Fiscal Year 2016)

The tables below show the top 10 bond and equity issues indirectly held through entrusted investment and through in-house investment as of the end of March 2017, with bond issues classified by issuer name and equity issues by issue name.

The status of holding of issues does not represent the assessment of investees by the Federation.

For information concerning bond and equity issues ranked 11th or lower, see the website of the Federation.

#### ODomestic bond issues held (by issuer, in order of total market value)

No.	Names of issuer	Total market value (in 100M yen)
1	Government of Japan	6,457
2	Japan Finance Organization for Municipalities	984
3	Japan Expressway Holding and Debt Repayment Agency	596
4	Joint LGB	518
5	Tokyo Metropolitan Government	467
6	East Japan Railway Company	389
7	Osaka Prefecture	386
8	Saitama Prefecture	352
9	Aichi Prefecture	351
10	Chiba Prefecture	341
Total	363 Issuers	21,360

#### OForeign bond issues held (by issuer, in order of total market value)

		Total market
No.	Names of issuer	value
		(in 100M yen)
1	UNITED STATES OF AMERICA	2,619
2	FRENCH (REPUBLIC OF)	591
3	ITALY (REPUBLIC OF)	580
4	UNITED KINGDOM (GOVERNMENT OF)	441
5	GERMANY (FEDERAL REPUBLIC OF)	397
6	SPAIN (KINGDOM OF)	366
7	BELGIUM (KINGDOM OF)	141
8	CANADA (GOVERNMENT OF)	133
9	AUSTRALIA (COMMONWEALTH OF)	130
10	NETHERLANDS (KINGDOM OF)	120
Total	394 Issues	6,542

## ODomestic equity issues held (in order of total market value)

No.	Issue names	No. of shares	Total market value (in 100M yen)
1	Toyota Motor Corporation	5,046,200	310
2	Mitsubishi UFJ Financial Group	34,267,900	243
3	Nippon Telegraph and Telephone Corporation	3,538,100	170
4	Sumitomo Mitsui Financial Group	4,049,500	167
5	SoftBank Group	1,890,100	149
6	KDDI Corporation	4,606,100	137
7	Mizuho Financial Group	65,568,300	136
8	Honda Motor Co., Ltd.	4,035,300	136
9	Sony Corporation	2,818,400	106
10	Keyence Corporation	222,500	99
Total	2,044 Issues		10,535

## OForeign equity issues held (in order of total market value)

No.	Issue names	No. of shares	Total market value (in 100M yen)
1	APPLE INC	1,226,323	196
2	MICROSOFT CORP	1,748,201	128
3	AMAZON.COM INC	97,359	96
4	FACEBOOK INC-CLASS A	602,649	95
5	JOHNSON & JOHNSON	631,253	88
6	JPMORGAN CHASE & CO	881,684	86
7	ALPHABET INC-CLASS A	91,064	86
8	EXXON MOBIL CORP	920,988	84
9	WELLS FARGO & CO	1,347,683	84
10	NESTLE SA (REGISTERED)	909,757	78
Total	2,564 Issues		10,945

(Note 1) The names of issuers and issues are provided by the Federation based on data registered with the T-STAR/GX system of the Nomura Research Institute, Ltd. as of March 2017.

(Note 2) The total market value is an aggregated figure calculated for each issuer by the Federation based on data registered in the T-STAR/GX system of the Nomura Research Institute, Inc.